The purpose of the Wisconsin 4-H Foundation is to enhance statewide 4-H by investing in Wisconsin’s 4-H Youth ... Leaders of Tomorrow.

The mission of the Wisconsin 4-H Foundation is to generate resources to invest in successful 4-H Youth Development programs.

FROM THE PRESIDENT

4-H! 4-H! 4-H! Can you hear it, see it or write about it enough? I don’t know about you, but as for the 4-H Foundation Board of Directors, we are very excited about the 2007 results. I am happy to report on behalf of the Board that we have had a very successful year of fundraising for Wisconsin 4-H. This was made possible by the generosity of all our donors who support 4-H throughout the year. Over $330,000 raised for 4-H programs – which represents a record year in fund raising. At the same time, the 4-H Foundation assets have increased to just under $1.4 million – more than double what it was just ten years ago.

We hope to continue this trend in 2008. Board member Jim Harsdorf and past Board member Dean Henderson are spearheading a Northern Golf Outing in addition to our current southern golf outing for the 4-H Foundation. That and a number of other great ideas should insure another record year of fundraising for Wisconsin 4-H youth.

It has been said that people don’t give to have their name on a building; they give to change someone’s life. Giving to 4-H does just that. 4-H can indeed change someone’s life forever!

Thank you to all our 4-H donors, dedicated 4-H leaders, and 4-H county agents present and retired, for all you do for 4-H. You are truly the stars of Wisconsin 4-H!

Regards,

LeRoy Haeuser

LeRoy Haeuser: President
Wisconsin 4-H Foundation
Board of Directors

“Because of your donation, you gave everybody an opportunity to grow and prosper as a leader.”
-James

Cover Photo: A youngster learns to sew at a 4-H Afterschool program.
Our theme for this year’s annual report is “4-H Stars,” and we are featuring a few of our MANY 4-H sponsors, donors, volunteers, programs, and youth who are shining examples of the “stardom” of Wisconsin 4-H. We ended Fiscal Year 2006-2007 with our highest income ever – a notable example of what we can all do when working together for a great cause. I salute every business, individual, and organization that contributed to our successful year, and thank you for being a star in the lives of our 4-H kids.

I’m convinced that I have the best job in the world – bringing so many fine, generous people together for a cause that we all feel passionate about. And with your continued generous support, we can raise even more money in this fiscal year to help even more youth to participate in the educational activities, trips, and trainings that Wisconsin 4-H offers at the local and state levels.

I also want to thank the hard-working Board of the 4-H Foundation. They are a key factor in our success, and work hard to support 4-H youth. Board members raised funds of course, but they also revamped our mission and vision, launched the new State 4-H Sponsor program, volunteered for our fundraising events, helped to recognize donors, developed our communication pieces, made decisions on how your donated funds can be best used for the good of Wisconsin 4-H, encouraged each other to continue their fine work, and recruited thoughtful, diligent new Board members. The Wisconsin 4-H Foundation Board members are indeed stars, who are deeply involved in doing the best for our 4-H youth.

But our biggest stars are the nearly 100,000 Wisconsin youth who take part in 4-H activities. They have energy, enthusiasm, commitment, and wonderful life skills. Our youth will definitely be the leaders of tomorrow, and I look forward to that future with confidence in our young people.

Happy Reading!

Patricia Harrington

“I have to say that our Wisconsin 4-H Youth Development Program is one of the finest pre-college and youth leadership programs in the nation. It uses experiential, research-based educational opportunities that help youth become competent, caring, confident, connected and contributing citizens of character. I have a warm spot in my heart for 4-H, because I belonged to 4-H when I was a child, and it helped shape the person I am today.”

-Chancellor David Wilson, UW Colleges and UW-Extension
4-H AFTERSCHOOL

4-H Afterschool is a testament to the 4-H program’s unique ability to adapt to local needs by refitting the program to suit new audiences of youth. 4-H Afterschool in Wisconsin started in 2001 by building partnerships with other local and state organizations like the Wisconsin Afterschool Network, Metlife Foundation, and the Wisconsin 4-H Foundation. With an ever increasing number of K-12 youth left unsupervised after school while parents are at work, 4-H Afterschool can help schools and communities provide quality enrichment programs to kids who need it most.

4-H Afterschool is a very successful program, nearly doubling in size in the last two years from approximately 2,000 members in 2005 to over 3,500 members in 2007 across the state. 4-H staff as well as adult and youth leaders adapt 4-H project materials to deliver programs on a nearly endless list of topics such as aerospace, science, cultural arts, food, and fitness.

Sally Bowers, 4-H Youth Development Educator in Dane County has been instrumental in starting twenty 4-H Afterschool Science Clubs primarily in the Madison area that meet once a week. Volunteers from UW-Madison are matched with after school staff and are trained on how to do science activities as well as how to teach science through an inquiry approach. Bowers encourages volunteers to “Put something intriguing in the kid’s hand, or something puzzling in their minds. Then ask broadening questions. If you talk at a child, you might keep his/her attention for a few minutes. If you talk with a child, ask questions, and encourage guessing and testing, you can keep his/her attention for an hour.”

Bowers knows that 4-H is about learning and doing. She says, “I really do believe that 4-H projects open up their world, and kids have fun while learning. For example, when they can take their own cameras and learn some techniques for taking pictures and then go into their community to shoot those pictures, they come away with a different perspective.”

4-H Afterschool programs look different in every county and every school, with different topics and different age groups, but the mission is universal. Youth come back to the after school programs because they are a fun way to learn new skills with caring adults, and communities keep supporting these programs because every student should have access to quality after school programs that keep them safe and inspire them to learn.
Often called “The Incredibly Enthusiastic Youth In Matching Green Polo Shirts”, State 4-H Youth Leader Council members serve the 4-H program in a multitude of ways. The State 4-H Youth Leader Council (YLC) is made up of students in high school or those who have recently graduated representing geographic districts throughout Wisconsin. Their mission is to represent Wisconsin 4-H at the state level, provide leadership, and work in the interest of Wisconsin youth.

The impact these young people have on the 4-H program is clear. They help plan and run the annual Wisconsin 4-H & Youth Conference in Madison, teach seminars in leadership, help at Wisconsin 4-H Foundation events, and annually perform over 100 hours of community service per YLC member. The impact on the individual lives of the young people on the council though, is just as important:

“Running for YLC ... was a step out of my comfort zone, but probably one of the best decisions I’ve ever made. It really taught me to be more outgoing and to be more confident in my abilities as a leader.” Cheryl O’Brien, Crawford County, YLC member 2000-2002, and UW-Milwaukee Student

“As a youth, YLC gave me an opportunity to learn leadership skills, learn how to speak in front of large groups of people, and gave me the opportunity to become an advocate for the 4-H program. It increased my self-confidence and allowed me to foster enthusiasm for the 4-H program at the county, district, and state levels. YLC also made me a lifetime 4-Her.” Jason Dobbs, Milwaukee County, YLC member 1994-1995, 4-H Adult Leader and YLC Volunteer Advisor

The impact of YLC funding is two fold. Not only does this program teach advanced leadership skills to older youth, but it also provides an opportunity for older youth to inspire younger youth to stay involved in 4-H and continue to contribute to their clubs, counties, and communities. The State 4-H Youth Leader Council, after over 50 years of existence, is an excellent program that has positively affected the lives of hundreds of young people.
The 2007 Annual Wisconsin 4-H & Youth Conference and the 2006 National Association of Extension 4-H Agents Conference were great successes thanks in part to sponsorships from the Wisconsin Milk Marketing Board, a nonprofit organization funded by the dairy farm families of Wisconsin. Through educational and promotional resources, the Wisconsin Milk Marketing Board helps to build awareness and demand for Wisconsin-produced dairy products. Matt Joyce, Vice President of the Milk Marketing Board states, “We [the Wisconsin Milk Marketing Board] are all about the future and making sure to reach out to young people, in order to further the quality of life here in Wisconsin.”

Hosted in Milwaukee, October of 2006, the National Association of Extension 4-H Agents (NAE4-HA) Conference provided a forum for 4-H educators to learn about state and national research in youth development. The organization works to advance professional improvement among Extension 4-H professionals and other youth development workers across the nation. It provides an integration of scholarship, research, and practice in the field of youth development. The Wisconsin Milk Marketing Board was a major sponsor of the 2006 conference.

The Wisconsin Milk Marketing Board sponsored one day of seminars during the 87th annual Wisconsin 4-H & Youth Conference, held in Madison this past June. Their sponsorship provided speakers, educational materials, and supplies for the seminars, with titles such as Self Defense, Discovering Biotechnology, Introduction to Public Speaking, and Share Your Ideas with State Legislators, among others. Bringing together youth with a variety of backgrounds, the annual youth conference included motivating keynote speakers, youth-focused seminars, and countless opportunities for youth to make new friends, and acquire new skills to use in their local communities.

“Many of the seminars I have attended have inspired me to be the best person I can and take whatever role I can in making the world a better place.”

- Steven
The Wisconsin Farm Bureau Federation (WFBF) has been sponsoring the Wisconsin 4-H Key Award Program for nearly 30 years. Over the years, tens of thousands of 4-H youth have received special Key Award recognition, thanks to Farm Bureau and its affiliated companies: Rural Mutual Insurance Company, GROWMARK, Inc., and Farm Bureau Life Insurance Company. The WFBF is the state’s largest general farm organization, with 43,000 member families, and provides a variety of services for farmers, including lobbying efforts on farm issues, information on current farm practices and policies, and a range of member benefits.

Wisconsin 4-H Key Award recipients are selected at the county level, based on the young person’s consistent growth in 4-H involvement, their developed and applied leadership skills, and their active participation in the activities of their 4-H club and community. Each county selects their Key Award recipients based on an evaluation of a candidate’s total 4-H record, including project work, personal development, leadership, and community involvement.

In addition to their 4-H Key Award support, Wisconsin Farm Bureau was also a very generous buyer at the 2006 Governor’s Sweepstakes Meat Products Auction, co-purchased our 4-H CowParade cow with Rural Mutual Insurance Company, and was a 2007 Golf Classic Hole Sponsor, providing support of $10,000 in the past fiscal year. These gifts were allocated to our unrestricted fund, to benefit a wide variety of 4-H activities throughout the year.

FARM CREDIT WISCONSIN HELPS DEVELOP LEADERS

Since the early 1960’s, Farm Credit Wisconsin has been a valued corporate partner for Wisconsin 4-H. Their contribution of $10,000 has been used this past year for general youth leadership activities, and especially to support the State 4-H Youth Leader Council (see article on page 5). Farm Credit Wisconsin continues a strong commitment to the development of 4-H young people into the leaders of tomorrow.

Farm Credit Wisconsin is a collaborative effort of the four Farm Credit associations serving Wisconsin, including AgStar Financial Services, Badgerland Farm Credit Services, FCS Financial Services, and GreenStone Farm Credit Services. While each association independently serves its members and customers, together they are committed to “giving back” to the people and communities they serve by providing sponsorship and scholarship support to statewide groups and activities, as well as helping young people develop careers in agriculture.

WE ENERGIES BRIGHTENS 4-H LIVES

We Energies, through the Wisconsin Energy Corporation Foundation, made a donation of $10,000 last fall to benefit two major statewide 4-H programs; community service projects done by 4-H clubs and 4-H multicultural education programs. Since 1983 they have contributed more than $62 million to support the activities of nonprofit organizations in communities served by the Wisconsin Energy Corporation and its subsidiaries. Their commitment to improving communities is a perfect fit for Wisconsin 4-H’s community-based youth programs.

Each year, Wisconsin 4-H clubs provide thousands of volunteer hours for community improvement projects. Youth learn responsibility, teamwork, and planning, while the community benefits from their time and work.

As Wisconsin’s demographics change, 4-H programs have been expanding to meet the needs of youth of diverse cultures, as well as educating youth about the different cultures that make up our Wisconsin landscape.
GOLF EVENT RAISES FUNDS FOR 4-H

The 5th Annual Golf Classic & Silent Auction fundraiser for Wisconsin 4-H was held at the Kettle Moraine Golf Club in Dousman. The 4-H Golf Classic and Silent Auction netted nearly $14,000 for the Wisconsin 4-H Foundation, to fund state and local 4-H programs. Youth from the State 4-H Youth Leader Council volunteered for the event that was co-chaired by Sally Schoenike and Duane Bunting.

Kenosha Beef International of Kenosha and Accelerated Genetics of Baraboo were the Golden Clover Sponsors for the Golf Classic.

Silver Clover Sponsors were Ewald Automotive Group of Oconomowoc, the Wisconsin Farm Bureau Federation of Madison, the LeRoy C. Haeuser & Co. S.C. Rural Insurance of Mequon, and the Wisconsin Farm Report of Madison.

“\textit{I have learned many new leadership skills, ways to interact, and many other useful skills.}”

- Kristen

NEW STATE SPONSORS ARE SUPER STARS!

The Wisconsin State 4-H Sponsor Program is a new program developed to give 4-H supporters more choices in how they might financially support 4-H youth. Each State 4-H Sponsor will be listed at major state 4-H events throughout the year. Some of the 4-H activities that the State 4-H Sponsor program supports are the 4-H Area Animal Science Days, the Wisconsin 4-H & Youth Conference, 4-H Afterschool programs, and the 4-H Arts Camp, to name a few of the many 4-H state offerings.

The seven 2007 State 4-H Sponsors are:
- Cousin’s Subs Systems, Inc., Sargento Foods, Inc.
- and Sartori Food Corporation are all Bronze Level Sponsors for 2007.
- Equity Cooperative Livestock Sales Association, Karen Goebel, Pointon Heating & Air Conditioning, and Bill Shaw are Green Clover Level sponsors.

If you are interested in becoming a 2008 Wisconsin State 4-H Sponsor, please contact Patricia Harrington, Director of the Wisconsin 4-H Foundation, at either 608-262-1285 or pat.harrington@uwex.edu.

SUPER BUYING CONSORTIUM GIVES STAR SUPPORT

Star supporters of Wisconsin 4-H helped to make the Wisconsin 4-H Foundation’s 2006 Annual Governor’s Sweepstakes Meat Products Auction their most successful auction ever. A bidding group organized by LeRoy Haueuer of LeRoy C. Haeuser & Co. S.C. Rural Insurance, and consisting of his company, Wisconsin Farm Bureau Federation, Frantz Company, Herdeman Corporation, Hartmann Sand & Gravel, and the Janesville Animal Medical Center purchased the opening entry, the Grand Champion Ham, produced by Rick Reams of RJ’s Meats & Groceries of Hudson, for a record-setting $6,350.

The consortium’s purchase got the Auction off to a winning start, resulting in a total of nearly $38,000 raised from auction bids, other sales, and sponsorships. The top buyer for the evening was the Wisconsin Farm Bureau Federation. The Auction, held at the Wisconsin State Fair, is the largest annual fundraiser for the Wisconsin 4-H Foundation. The meat products auction features the award winning meat products from the Wisconsin State Fair Meat Products Contest. The winning entries are then donated to the 4-H Foundation to raise funds in support of all Wisconsin 4-H youth.

Governor Jim Doyle welcomed the 200 meat processors, bidders, and 4-H supporters. Sponsors of this year’s auction included the Wisconsin 4-H Foundation, the Wisconsin Association of Meat Processors, and the Wisconsin State Fair. The Marshfield Clinic’s National Farm Medicine Center and Rupena’s Fine Foods of Milwaukee were sponsors of the pre-auction dinner.
## Sources of (Spendable) Income

<table>
<thead>
<tr>
<th>Source</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. 4-H Organization and Foundation Donations</td>
<td>9%</td>
</tr>
<tr>
<td>2. Direct Mail Appeals</td>
<td>8%</td>
</tr>
<tr>
<td>3. Corporate Donations and Sponsorships</td>
<td>17%</td>
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<tr>
<td>4. County Program Support</td>
<td>20%</td>
</tr>
<tr>
<td>5. CowParade/Cow Tour</td>
<td>4%</td>
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<tr>
<td>6. Golf Classic &amp; Silent Auction</td>
<td>8%</td>
</tr>
<tr>
<td>7. Governor’s Sweepstakes Meat Products Auction</td>
<td>15%</td>
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<tr>
<td>8. Individual Donations</td>
<td>6%</td>
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<td>9. Income from UW Foundation Investments</td>
<td>11%</td>
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<tr>
<td>10. Restricted Project Grants</td>
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</tr>
<tr>
<td>11. Miscellaneous Gifts</td>
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</tr>
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</table>

## Program Support

<table>
<thead>
<tr>
<th>Program Support</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Animal Sciences</td>
<td>11%</td>
</tr>
<tr>
<td>2. Conferences &amp; International Activities</td>
<td>26%</td>
</tr>
<tr>
<td>3. Cultural Arts &amp; Communications</td>
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</tr>
<tr>
<td>4. Dairy Fund</td>
<td>4%</td>
</tr>
<tr>
<td>5. Family, Home, &amp; Health</td>
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</tr>
<tr>
<td>6. General 4-H</td>
<td>6%</td>
</tr>
<tr>
<td>7. Mechanical Sciences</td>
<td>2%</td>
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<tr>
<td>8. Miscellaneous (Scholarships, Key Awards, Community Service Grants, etc.)</td>
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<tr>
<td>9. Natural Resources</td>
<td>4%</td>
</tr>
<tr>
<td>10. Plant &amp; Soil Sciences</td>
<td>1%</td>
</tr>
<tr>
<td>11. Restricted Project Grants</td>
<td>4%</td>
</tr>
<tr>
<td>12. Volunteer Leadership</td>
<td>13%</td>
</tr>
</tbody>
</table>
Frances A. & Phyllis S. Conrad Endowment Fund - Annual income earnings support two scholarships for youth who have demonstrated a commitment to community service, with preference to 4-H youth from Clark County when there is a choice between equally qualified candidates.

Elizabeth C. Davies Endowment Fund - Annual income earnings support Wisconsin 4-H youth leadership programs.

Jean C. Evans Memorial Endowment Fund - Annual income earnings support delegates to the National 4-H Conference.

Kermit W. Graf Walworth County Leadership Endowment Fund - Annual income earnings support Walworth County 4-H leadership programs.

Buell Gunderson Endowment Fund - Annual income earnings support Wisconsin 4-H livestock judging activities.

Agnes Hansen Endowment Fund - Annual income earnings support leadership development activities for youth and/or adults.

Jefferson County Endowment Fund - Annual income earnings support Jefferson County 4-H programs.

Eldora E. Keske Endowment Fund - Annual income earnings support Wisconsin International 4-H Youth Exchange (IFYE).

Betty Krueger Memorial Endowment Fund - Annual income earnings support a scholarship for a 4-H youth majoring in either animal sciences or home economics, with preference to 4-H youth from Dane County when there is a choice between equally qualified candidates.

John W. & Lenore L. Landry Endowment Fund - Annual income earnings support 4-H environmental education, photography, and music programs.

J. Mitchell & June W. Mackey Endowment Fund - Annual income earnings support 4-H leadership training programs, with preference to cultural arts (such as visual arts, drama, and music).

Marinette County Endowment Fund - Annual income earnings support 4-H programs in Marinette County.

Mr. & Mrs. Clayton Nichols/Adams County 4-H Endowment Fund - Annual income earnings support Adams County 4-H programs.

Retired Agent’s Endowment Fund - Annual income earnings support collaborative youth/adult partnerships.

Elizabeth Salter-Eby Endowment Fund - Annual income earnings support a scholarship for a 4-H youth majoring in home economics.

Donald O. & Bernice T. Schoedel Shawano County Endowment Fund - Annual income earnings support Shawano County 4-H programs.

Arnold & Gladys Treptow Endowment Fund - Annual income earnings support Wisconsin 4-H leadership programs.

Upham Woods 4-H Environmental Education Center Endowment Fund - Annual income earnings support the Upham Woods 4-H Environmental Education Center.
**Gale L. VandeBerg Leadership Endowment Fund** - Annual income earnings support delegates to the National Extension Leadership Conference.

**Verne V. & Dorothy M. Varney Endowment Fund** - Annual income earnings support improvements and additions to the Varney Cabin and Craft Center at Upham Woods 4-H Environmental Education Center (75%), and the Wisconsin International 4-H Youth Exchange (IFYE) (25%).

**Vos Endowment Fund** - Annual income earnings support curriculum development.

**Wisconsin 4-H Dairy Endowment Fund** - Annual income earnings support Wisconsin 4-H Dairy Programs.

**Wisconsin 4-H General Fund** - Annual income earnings support Wisconsin 4-H programs.

**Oscar G. & Mary M. Woelfel Endowment Fund** - Annual income earnings support two scholarships for 4-H youth currently enrolled in the College of Agriculture at a University of Wisconsin campus from a rural community.

<table>
<thead>
<tr>
<th>Endowment Fund</th>
<th>Market Value 6/30/07</th>
<th>Market Value 6/30/06</th>
<th>Market Value Difference</th>
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<tr>
<td>Conrad Endowment</td>
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<td>Davies Endowment</td>
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<td>Education Technology Endowment</td>
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<td>Evans Endowment</td>
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<td>Graf/Walworth Endowment</td>
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<td>Gunderson Endowment</td>
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<td>$11,108</td>
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<td>Hansen Endowment</td>
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<td>Jefferson County Endowment</td>
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<td>Keske Endowment</td>
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<td>Krueger Endowment</td>
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<td>Landry Endowment</td>
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<td>Mackey Endowment</td>
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<td>Nichols/Adams Endowment</td>
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<td>Retired Agent's Endowment</td>
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<td>Treptow Endowment</td>
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<td>Upham Woods Endowment</td>
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<td>VandeBerg Endowment</td>
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<td>Varney Endowment</td>
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<td>Woelfel Endowment</td>
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**Annual Totals** $1,281,802 $1,113,674 $168,127

**Plus Cash Balance 6/30/07** $99,770 $102,351 $-2,580

**Total Value of Funds held by the UW Foundation for the benefit of the Wisconsin 4-H Foundation 6/30/07** $1,381,572 $1,216,025 $165,547

Wisconsin 4-H Foundation 2006-2007 Annual Report
The Wisconsin 4-H Foundation had an excellent income year. Funding was up in most of our major categories, giving us balanced growth throughout:

- We had four corporate star donors of $10,000
- Individual donations, through our direct mail appeals, were up
- CowParade was a one-time event that both raised funds and raised awareness of 4-H
- Our major fundraising event, the Governor’s Sweepstakes Meat Products Auction, showed a healthy growth, and
- Grants and gifts from foundations increased.

Our goal for the current fiscal year 2007-2008 is to not only maintain but expand the strong growth we have shown.
## EXPENSES
### 4-H PROGRAM FUNDING

<table>
<thead>
<tr>
<th>4-H PROGRAM FUNDING</th>
<th>Approved 2006-07 FY Budget</th>
<th>2006-07 YTD July-June</th>
<th>2005-06 YTD July-June</th>
<th>Current YTD vs. Previous YTD</th>
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<td>19 Salaries (10% of total salary)</td>
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<td>$7,947</td>
<td>$7,778</td>
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<tr>
<td>23 Mechanical Sciences</td>
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<td>$1,800</td>
<td>$2,000</td>
<td>$(200)</td>
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<tr>
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<td>$3,350</td>
<td>$1,350</td>
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<tr>
<td>25 Plant &amp; Soil Sciences</td>
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<td>$(629)</td>
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<tr>
<td>26 Cultural Arts &amp; Communication</td>
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<td>$(300)</td>
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<td>27 Volunteer Leadership</td>
<td>$14,000</td>
<td>$14,000</td>
<td>$12,200</td>
<td>$1,800</td>
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<tr>
<td>28 General 4-H</td>
<td>$6,300</td>
<td>$6,300</td>
<td>$7,850</td>
<td>$(1,550)</td>
</tr>
<tr>
<td>29 Conferences and International Activities</td>
<td>$28,000</td>
<td>$28,000</td>
<td>$27,500</td>
<td>$500</td>
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<tr>
<td>30 Family, Home &amp; Health</td>
<td>$2,500</td>
<td>$2,500</td>
<td>$3,000</td>
<td>$(500)</td>
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<tr>
<td>31 Cent Fund Grants and Com Service Grants</td>
<td>$11,242</td>
<td>$14,225</td>
<td>$6,275</td>
<td>$7,950</td>
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<tr>
<td>32 Other Funding (Key Awards, Landry, Scholarships)</td>
<td>$14,200</td>
<td>$9,946</td>
<td>$14,233</td>
<td>$(4,287)</td>
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<tr>
<td>33 Restricted Project Grants (Grow 4-H, Call in the Classroom)</td>
<td>$0</td>
<td>$4,500</td>
<td>$6,600</td>
<td>$(2,100)</td>
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<tr>
<td>34 Upham Woods</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Sub-Total for 4-H Program Funding</strong></td>
<td><strong>$117,753</strong></td>
<td><strong>$118,852</strong></td>
<td><strong>$121,724</strong></td>
<td><strong>$(2,871)</strong></td>
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### 4-H PUBLIC AWARENESS

<table>
<thead>
<tr>
<th>4-H PUBLIC AWARENESS</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
</tr>
</thead>
<tbody>
<tr>
<td>36 Salaries (25% of total salary)</td>
<td>$20,000</td>
<td>$19,867</td>
<td>$19,444</td>
<td>$423</td>
</tr>
<tr>
<td>37 Benefits (25% of total benefits)</td>
<td>$7,500</td>
<td>$8,006</td>
<td>$7,616</td>
<td>$390</td>
</tr>
<tr>
<td>38 CowParade/Cow Tour (50% of total event expenses)</td>
<td>$500</td>
<td>$359</td>
<td>NEW 2006-07 FY</td>
<td>$359</td>
</tr>
<tr>
<td>39 Golf Classic (50% of total event expenses)</td>
<td>$3,500</td>
<td>$3,965</td>
<td>$3,394</td>
<td>$571</td>
</tr>
<tr>
<td>40 Meat Products Auction (50% of total event expenses)</td>
<td>$5,000</td>
<td>$3,358</td>
<td>$3,899</td>
<td>$(541)</td>
</tr>
<tr>
<td>41 Public Information (newsletters, displays, printing, etc.)</td>
<td>$500</td>
<td>$483</td>
<td>$569</td>
<td>$(86)</td>
</tr>
<tr>
<td>42 Recognition/Other Events (Fall Forum, Youth Conf., etc.)</td>
<td>$2,000</td>
<td>$3,023</td>
<td>$672</td>
<td>$2,351</td>
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<tr>
<td><strong>Sub-Total for 4-H Public Awareness</strong></td>
<td><strong>$39,000</strong></td>
<td><strong>$39,062</strong></td>
<td><strong>$35,594</strong></td>
<td><strong>$3,468</strong></td>
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</table>

### FUNCTIONAL EXPENSES

<table>
<thead>
<tr>
<th>FUNCTIONAL EXPENSES</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
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</thead>
<tbody>
<tr>
<td>44 Board Meeting/Teleconference Expenses</td>
<td>$2,000</td>
<td>$781</td>
<td>$2,650</td>
<td>$(1,869)</td>
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<tr>
<td>45 Computers/Software</td>
<td>$1,500</td>
<td>$1,882</td>
<td>$1,924</td>
<td>$(42)</td>
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<tr>
<td>46 Mailing Expenses</td>
<td>$5,000</td>
<td>$3,380</td>
<td>$4,872</td>
<td>$(1,492)</td>
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<tr>
<td>47 Non-Program Expenses (insurance, taxes, etc.)</td>
<td>$2,000</td>
<td>$2,172</td>
<td>$8,594</td>
<td>$(6,423)</td>
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<tr>
<td>48 Office Supplies</td>
<td>$2,500</td>
<td>$1,487</td>
<td>$3,527</td>
<td>$(2,039)</td>
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<tr>
<td>49 Telephone Expenses</td>
<td>$1,000</td>
<td>$744</td>
<td>$770</td>
<td>$(26)</td>
</tr>
<tr>
<td><strong>Sub-Total for Functional Expenses</strong></td>
<td><strong>$14,000</strong></td>
<td><strong>$10,446</strong></td>
<td><strong>$22,336</strong></td>
<td><strong>$(11,890)</strong></td>
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### ADMINISTRATIVE EXPENSES

<table>
<thead>
<tr>
<th>ADMINISTRATIVE EXPENSES</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
</tr>
</thead>
<tbody>
<tr>
<td>51 Salaries (65% of total salary)</td>
<td>$52,000</td>
<td>$51,655</td>
<td>$50,555</td>
<td>$1,099</td>
</tr>
<tr>
<td>52 Benefits (65% of total benefits)</td>
<td>$19,500</td>
<td>$20,816</td>
<td>$19,801</td>
<td>$1,015</td>
</tr>
<tr>
<td>53 CowParade/Cow Tour (50% of total event expenses)</td>
<td>$500</td>
<td>$359</td>
<td>NEW 2006-07 FY</td>
<td>$359</td>
</tr>
<tr>
<td>54 Golf Classic (50% of total event expenses)</td>
<td>$3,500</td>
<td>$3,965</td>
<td>$3,394</td>
<td>$571</td>
</tr>
<tr>
<td>55 Meat Products Auction (50% of total event expenses)</td>
<td>$5,000</td>
<td>$3,358</td>
<td>$3,899</td>
<td>$(541)</td>
</tr>
<tr>
<td>56 Professional Development/Subscriptions</td>
<td>$500</td>
<td>$88</td>
<td>$174</td>
<td>$(86)</td>
</tr>
<tr>
<td>57 Staff Travel Expenses</td>
<td>$2,000</td>
<td>$1,621</td>
<td>$1,788</td>
<td>$(167)</td>
</tr>
<tr>
<td><strong>Sub-Total for Administrative Expenses</strong></td>
<td><strong>$83,000</strong></td>
<td><strong>$81,861</strong></td>
<td><strong>$79,611</strong></td>
<td><strong>$2,250</strong></td>
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### Grand Total Expenses

<table>
<thead>
<tr>
<th>Grand Total Expenses</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
</tr>
</thead>
<tbody>
<tr>
<td>$253,753</td>
<td>$250,221</td>
<td>$259,265</td>
<td>$(9,043)</td>
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</tbody>
</table>

### Profit/(Loss) of Spendable Funds

<table>
<thead>
<tr>
<th>Profit/(Loss) of Spendable Funds</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
</tr>
</thead>
<tbody>
<tr>
<td>$247</td>
<td>$18,456</td>
<td>$(27,387)</td>
<td>$45,843</td>
<td></td>
</tr>
</tbody>
</table>
THANK YOU!

The Wisconsin 4-H Foundation would like to thank the following people and businesses who generously gave a gift during the 2006-2007 fiscal year ending June 30, 2007. With your help, the Wisconsin 4-H Foundation was able to provide more than $100,000 in program support to Wisconsin 4-H programs.

<table>
<thead>
<tr>
<th>EMERALD CLOVER CLUB</th>
<th>Hartmann Sand &amp; Gravel, Inc.</th>
<th>Wisconsin Association of Fairs</th>
</tr>
</thead>
<tbody>
<tr>
<td>$5,000+</td>
<td>Diane Healey</td>
<td>Wisconsin Association of Meat Processors</td>
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<tr>
<td></td>
<td>Herdeman Corporation</td>
<td>Wisconsin Rural Opportunities Foundation</td>
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<td></td>
<td>Jefferson County 4-H Leaders Association</td>
<td>Wisconsin State Fair Dairy Foundation</td>
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<tr>
<td></td>
<td>Kenosha Beef International</td>
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<td></td>
<td>James and Agnes Lee</td>
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<td>Arlen and Betty Lehlm</td>
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<td>Dale Liebowitz</td>
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<td>Marathon County 4-H Leaders Federation</td>
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<td>Marshfield Clinic National</td>
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<td>Farm Medicine Center</td>
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<td></td>
<td>The Meat Handler Co.</td>
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<td></td>
<td>Midwest Airlines</td>
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<td></td>
<td>Midwest Perishables, Inc.</td>
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<td>NASCO International</td>
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<td></td>
<td>NorthStar Cooperative</td>
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<td></td>
<td>Edward J. Okray Foundation</td>
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<td></td>
<td>George Oncken</td>
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<td></td>
<td>Outagamie County 4-H Leaders Association</td>
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<td></td>
<td>Pierce County 4-H Adult Advisors, Inc.</td>
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<td></td>
<td>Pointon Heating &amp; Air</td>
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<td></td>
<td>Conditioning, Inc</td>
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<td>Polk County 4-H Leaders Federation</td>
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<td></td>
<td>Dan and Jean Poulson</td>
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<td></td>
<td>Racine County 4-H Leaders Association</td>
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<td></td>
<td>Helen Robinson</td>
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<td></td>
<td>Rock County 4-H Council</td>
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<td>Rural Mutual Insurance Company</td>
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<td>Sargento Foods, Inc.</td>
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<td></td>
<td>Sartori Food Corporation</td>
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<td>James and Sally Schoenike</td>
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<td></td>
<td>Bill Shaw</td>
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<td></td>
<td>Sheboygan County 4-H Leaders</td>
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<td></td>
<td>Jon and Rebecca Stellmacher</td>
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<tr>
<td></td>
<td>K.C. Stock Foundation, Inc.</td>
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<td>Thrivent Financial For Lutherans</td>
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<tr>
<td></td>
<td>Trempealeau County 4-H Leaders Association</td>
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<td></td>
<td>Gale and Zona Vandeberg</td>
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<td></td>
<td>Walden Media/Paramount Pictures</td>
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<td></td>
<td>Walworth County Sr 4-H Leaders</td>
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<tr>
<td></td>
<td>Washington County 4-H Leaders Association</td>
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<td>Waukesha County 4-H Leaders</td>
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<td></td>
<td>Waupaca Publishing Company</td>
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<td></td>
<td>Wisconsin Farm Bureau Federation</td>
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<td></td>
<td>Wisconsin Milk Marketing Board</td>
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<tr>
<td></td>
<td>Chris and Mary Woelfel</td>
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<table>
<thead>
<tr>
<th>PARTNERS $1,000-$4,999</th>
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<tr>
<td>Accelerated Genetics</td>
<td>Andis Company</td>
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<tr>
<td>AgreSearch, Inc.</td>
<td>Bayfield County 4-H Leaders</td>
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<tr>
<td>Agvantis Cooperative Services</td>
<td>Brown County 4-H Leaders</td>
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<tr>
<td>Aventis Non-Starlink Farmer</td>
<td>Chippewa County 4-H Leaders</td>
<td></td>
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<tr>
<td>Barron County 4-H Leaders</td>
<td>CHS Foundation</td>
<td></td>
</tr>
<tr>
<td>Thomas and Jesi Betley</td>
<td>Crawford County 4-H Leaders Association</td>
<td></td>
</tr>
<tr>
<td>Wayne Barbender</td>
<td>Elizabeth Davies</td>
<td></td>
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<tr>
<td>Capn's Catering</td>
<td>Dominion Foundation</td>
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<tr>
<td>Clark County 4-H Leaders Federation</td>
<td>Douglas County 4-H Clubs, Inc.</td>
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<tr>
<td>Commercial Construction Consultants</td>
<td>Dunn County 4-H Leaders Federation</td>
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<tr>
<td>Country Fresh Meats</td>
<td>Eau Claire County 4-H Leaders</td>
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<tr>
<td>Cousins Subs Systems, Inc.</td>
<td>James Everts</td>
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<tr>
<td>Susan Crane</td>
<td>Excalibur Seasonings</td>
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<tr>
<td>Culver Franchising System, Inc.</td>
<td>Bill and Donna Faulkner</td>
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<tr>
<td>Rick and Peggy Daluge</td>
<td>Federated Youth Foundation, Inc.</td>
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<tr>
<td>Dane County 4-H Leaders Association</td>
<td>First National Bank - Hudson Office</td>
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<tr>
<td>Association</td>
<td>Foremost Farms USA</td>
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<tr>
<td>David Dickson</td>
<td>Gehl Foundation, Inc.</td>
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<tr>
<td>Dodge County 4-H Leaders Association</td>
<td>Gladwin A. Read, Inc.</td>
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<tr>
<td>Association</td>
<td>Grant County 4-H Adult Leaders</td>
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<tr>
<td>Equity Cooperative Livestock Sales Association</td>
<td>Green County 4-H Adult Leaders</td>
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<tr>
<td>F+W Publications, Inc.</td>
<td>Dean Henderson</td>
<td></td>
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<tr>
<td>Fond du Lac County 4-H Leaders Association</td>
<td>Iowa County 4-H Leaders</td>
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<tr>
<td>Association</td>
<td>Jackson County 4-H Leaders Association</td>
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</tr>
<tr>
<td>Frantz Company, Inc.</td>
<td>Kenosha County 4-H Council</td>
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<tr>
<td>Karen Goebel</td>
<td>Kewaunee County 4-H Leaders</td>
<td></td>
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<tr>
<td>Grebe's Catering, Inc.</td>
<td>Larry and Donna Mahr</td>
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<tr>
<td>Alan and Debra Gunderson</td>
<td>Manitowoc County 4-H Leaders Association</td>
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<tr>
<td>LeRoy C. Haeuser &amp; Co.</td>
<td>Marinette County 4-H Leaders Association</td>
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<tr>
<td>SC Rural Insurance</td>
<td>Nelson McCammon</td>
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<tr>
<td></td>
<td>Ernest and Rebecca Merwin</td>
<td></td>
</tr>
</tbody>
</table>
Reneé Miller Knight
Monroe County 4-H Leaders
Association
John F. Oster Family Foundation
Outdoor Adventure 4-H Club
Ozaukee County 4-H Leaders
Association
Dean Peterson, DVM
Richland County 4-H Leaders
Association
Gene and Bonnie Rohrbeck
Sauk County Sr 4-H Leaders
Association
Debbie Schroeder
Wayne and Nancy Schroeder
Shawano County 4-H Leaders
Roger Sipple
Sara Steele
Janet Stevens
Thomas Thieding and Pamela Moen-Thieding
Townview School Vernon County 4-H Leader/Parent Federation Vita Plus
John and Mary Waterman
Waupaca County 4-H Leaders
We Energies
Whitetails Unlimited, Inc.
Winnebago County 4-H Leaders Association
Wisconsin Bakers Association

FRIENDS
$100-$499

3M Company
Adams County 4-H Leaders Association
Adisseo USA, Inc.
ADM Alliance Nutrition, Inc.
L.C. Allenstein
Alto Dairy Cooperative
Kerry Americas
Ashland County 4-H Leaders Council
Mary Baldwin, DVM
Barbara Barker
Jim and Carolyn Barthel
Carolyn Belczyk
James and Lois Benes III
Edward and Patricia Benoit
Jean Berger
Helen Bewick
Annette Bjorklund
Sidney and JoAnn Bjorkman
Edward and Nancy Bordanaro
H. Craig and Mary Boswell
Brandon Meats & Sausage, Inc.
G. Kathryn Bray
Thomas and Valerie Breunig
Allan and Joyce Bringe
Broadslands Golf Course
Robert Buchanan
Buffalo County 4-H Leaders
Burnett County 4-H Leaders
Calen Construction, Inc.
Calumet County 4-H Council
Daniel and Jane Carter
Carl Casper
Greg and Mary Cavaiani
Gary and Amy Cebulski
Cherry Tree Companies LLC
Don and Ann Christensen
Citizens State Bank of Loyal
Mark and Angela Clark
Clark Electric Cooperative
Co-Op Country Partners
Cooperative Resources International
Dairyland Power Cooperative
Terri Dallas
H. Clinton and Jean R. Davis
James Dehn
Diamond V Mills, Inc.
Door County 4-H Adult Leaders
Joyce Drewiecki
Thomas and Donna Duerst
Donald and Barbara Dukerschein
Dutch Mill Bulbs, Inc.
Stanley and Barbara Erlandson
Beverly Everson
J.H. Findorff & Son Inc.
First National Bank New Richmond
Susanne Fisher
Dennis and Eileen Fisher
Ellen Fitzsimmons and Allyn Lepeska
Forest Floor Foods
FP&S
Don and Sue Fredrich
Francis and Judy Friar
Frito-Lay, Inc.
Frontier FS Cooperative
Gerald and Betty Gast
William and Geraldine Geary
General Mitchell PTA
General Mitchell School
Mary Ellen Gerloff
Albert and Violet Gertsch
Allen and Gwen Gill
Walter and Eleanor Gojmerac
Green Lake Conference Center
Green Lake County 4-H Leaders
JoAnn Gruber-Hagen and Douglas Hagen
Robert and Lisa Hagenow
Leila Haight
Patricia Harrington
Charles and Rose Hayden
Hans Helland
Betty Heller-Hobbs
Gerald and Peggy Hetzel
Pam Hobson
Steve Holtz
Dayton and Patricia Hougaard
Jeffrey and Carrie Hoyle
Greg and Ardis Hutchins
Idlewild Golf Course
Dale and Elinor Ihlenfeldt
Iowa County Cattleman’s Association
Iron County 4-H Leaders
IVESCO
Bruce and Debra Ivey
Jackson Electric Cooperative
Ruth Jager
Dan Janes
Juneau County 4-H Adult Leaders Association
Alan and Marilyn Kaddatz
Kettle Moraine Golf Club
Kewaskum Frozen Foods
Steven and Lynn Kinzel
Alf and Denise Kirkeeng
Don and Judith Kirkendall
Michelle Kissner Johnson
Ron Klitzkie
Klondike Cheese Company
Herbert H. Kohl Charities
Tamara Koop
Kountry Kousins 4-H Club
Richard and Letha Kuecker
Dawn Kuelz
Linda Kustka
4-H Clubs of Lafayette County
Lisa Lake
Lallemand Specialties Inc.
Land O’Lakes Foundation
Langlade County 4-H Leaders
 Larson Acres
Lincoln County 4-H Leaders
Stephanie Littrel
Tom and Terri Lucke
Thomas and Barbara Lyon
William and Sandra Marohl
Marquette County 4-H Leaders Association
Dick and Jan McCormick
René Mehlberg
George and Donna Menart
Mary Kaye Merwin
MetaFarms, Inc.
Middleton Farmers Co-Op
Milk Products
Jeffrey and Ann Millard
Melanie Miller
Robert and Vivian Miller
Wisconsin 4-H Foundation 2006-2007 Annual Report
James Garrison
John and Margaret Gawlik
Frederick and Deborah Gay
Paul and Jacqueline Gehin
Kenneth Genin
Jerry and Mary Ann Genson
John and Carol Ghinazzi
Verne Gilles
F. LaVerne Gillespie
Robert and Marie Gingles
Gold’n Tan & Travel
David and Michelle Golz
Richard and Carol Graetz
Jane Grant
Douglas and Jeanne Gray
Randall and Kimberly Greenfield
Alissa Grenawalt
Grant and Katie Grinstead
Rie and Mary Grummer
Edward and Marilyn Grzenia
Fred and Julie Guenterberg
Fred and Evelyn Gunderson
Willis and Carla Gunst
Alton Hagen III
Phillip and Jeanette Hahn
Robert and Kathryn Hall
Virginia Hall
Wilma Hall Mende
William and Barbara Hamann
James Harsdorff
Jerome and Christine Holding
Milton and Julie Hempel
Mark Hense
Rick Herschleb
Gregory and Kay Hershberger
Hewitt’s Meat Processing, Inc.
Gregory and Heather Hickey
Hubert and Margaret Hill
Walter Hint
W.D. Hoard and Sons Company
Darlene Honadel
Russell and Grace Huber
Russell and Thelma Hurd
Carol Hutjens
Gordon Janney
Dennis Jeffers
Daniel Jennings
James and Jessica Jens
Raymond and Phyllis Johnson
Tom Kertscher
Richard Kiefel
Jenny Kilpatrick
Joyce Kindschuh
Cynthia Klapperich
Klement Sausage Company, Inc.
Merry Klemme
George and Mary Klingbeil
Kirby and Diane Klinger
Gary and Mary Knisbeck
Dean and Mary Koehler
Sandra Kracht
Kraft Foods
Karen Krause Hintz and Gerald Hintz, Jr.
Sandy Kuhlman
Kwik Trip, Inc.
Lorraine Laberee
Marlin Laidlaw
William and Candyce Lamb
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Pleasant Valley Vet Hospital
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Jessica Powell
John and Peggy Preissig
Premier Insurance Solutions, LLC
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Bruce and Theresa Wimann  
Jack and Mary Ann Winchester  
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Wisconsin Equine Clinic & Hospital  
Wisconsin State Fair  
Wisconsin Timber Rattlers  
Wisconsin Veterans Home  
Kay Wisnieske  
Marie Witzel  
Robert Wolf  
Robert and Helen Wood  

Woodman’s Food Market  
Woods-Associates, Inc.  
Keith and Linda Woolridge  
Dan and Sharon Wrensch  

MEMORIAL GIFTS  
HELP 4-H YOUTH  

Although we were sad to lose three good 4-H friends, Frank Campbell, Buell Gunderson, and Joe Tuss, memorial gifts made in their honor were designated by their families for specific 4-H activities in the past year, continuing their good work in support of 4-H kids.

♦ Frank Campbell’s family supported State Plant & Soil Sciences.

♦ The Buell Gunderson Endowment will help fund 4-H livestock judging activities.

♦ Joe Tuss’ family sponsored two national judging teams.

REMEMBERING AND HONORING

The Wisconsin 4-H Foundation recognizes those who have touched our lives in so many ways. The gifts made in memory of or in honor of the individuals listed below will benefit 4-H youth across the state.

IN MEMORIAL

| Lynn Anderson | Helen Ann Ellison |
| Jerry Bass    | William Gleason  |
| Janet Binversie | Buell Gunderson |
| Harold Braatz | Dixie Lea Hasler |
| Patricia Buchanan | Claude “Lucky” Hazlett |
| Dennis Buege  | Ruth Holz        |
| Shirley Buhrandt | Donna Kalnes |
| Ros Drager    | Edna Kasten      |
| Betty Effenberger | Elmer Kohlstedt |
|               | Mrs. John Lutz   |
|               | Arnie McMahon    |

Edna Reinke  
Eugene Rupnow  
Ruth Sipple  
Alfred Strei  
Clarice Strei  
Joe Tuss  
Maxine Witte

IN HONOR OF

Glenn Bartelt  
Gerald Bretl

Our 28th Retired Agent’s Endowment Honoree is Glenn Bartelt. Congratulations!

Our sympathies to the families and friends of Norm Everson and Peter Talen who passed away during the fall of 2007.
There are many ways in which you can support the good work of Wisconsin 4-H. Everyone has a 4-H program in your county – be a volunteer! Make a donation that will enable us to keep program costs low, so all children can participate. Enroll your kids in 4-H.

There are also some bigger ideas to support Wisconsin 4-H. You or your company could become a State 4-H Sponsor. This is an excellent new way for donors to show their support for all of Wisconsin 4-H’s many activities, and State 4-H Sponsors are listed on signs posted at state 4-H events throughout the year.

Or start an endowment fund. It is a wonderful way to permanently support Wisconsin 4-H, and can be established to support your county 4-H programs, a specific project area such as photography or scholarships, or for general program support.

And don’t forget Planned Giving – this is a wonderful way to remember 4-H and to help 4-H continue its fine work that you have been involved in. Planned gifts to the Wisconsin 4-H Foundation, Inc. are an important way for you to continue to help 4-H youth.

Your support for Wisconsin 4-H youth makes a positive difference – please invest in our youth today!

“I am truly grateful for this opportunity, which wouldn’t have been possible without your support.”
-Michelle

YES, I WANT TO BE A STAR DONOR!

Here is my gift of $50 _____ $100 _____ $250 _____ Other _____

Name: _________________________________________________________________

Address: ______________________________________________________________ 

City, State, Zip: __________________________________________________________

Phone Number: _________________________________________________________

Yes, I would like more information about _____ being a State 4-H Sponsor _____ establishing an endowment fund _____ Planned Giving

You can also make a general donation to the Wisconsin 4-H Foundation on-line at the secure UW-Extension website www.uwex.edu/give. Please designate the Wisconsin 4-H Foundation as the recipient.

Your gift to the Wisconsin 4-H Foundation is tax deductible to the extent allowable by law as no goods or services have been received. Please make your check or money order payable to: 4-H Fund, C/O UW Foundation, and mail to the Wisconsin 4-H Foundation, 428 Lowell Hall, 610 Langdon Street, Madison, WI 53703.
WISCONSIN 4-H FOUNDATION
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The Wisconsin 4-H Foundation is a 501(c)(3) non-profit organization that secures financial and in-kind resources to support the 4-H Youth Development Program of the University of Wisconsin-Extension. An EEO/Affirmative Action employer, the Wisconsin 4-H Foundation provides equal opportunities in employment and programming, including Title IX and ADA requirements.

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